

Published on July 19, 2023

# Half-year report January - June 2023



#### APRIL - JUNE 2023

- o Sales amounted to 5,727 MSEK (5,654).
- o EBIT increased by 13 percent and amounted to 945 MSEK (836).
- o EBIT-margin amounted to 16.5 percent (14.8).
- o Profit after tax amounted to 679 MSEK (644).
- o Earnings per share amounted to 1.97 SEK (1.87).
- o Operating cash flow increased to 1,048 MSEK (642).

#### JANUARY - JUNE 2023

- Sales increased by 8 percent and amounted to 11,717 MSEK (10,827).
- o EBIT increased by 17 percent and amounted to 1,891 MSEK (1,611).
- o EBIT-margin amounted to 16.1 percent (14.9).
- o Profit after tax amounted to 1,347 MSEK (1,244).
- o Earnings per share amounted to 3.91 SEK (3.61).
- o Operating cash flow increased to 1,641 MSEK (745).

"Improved margins - our best second quarter to date"

Georg Brunstam, President and CEO

#### AROUT HEXPOI

HEXPOL is a world-leading polymers group with strong global positions in advanced polymer compounds (Compounding), gaskets for plate heat exchangers (Gaskets and Seals), and wheels made of polymer materials for truck and castor wheel applications (Wheels). Customers are primarily system suppliers to the global automotive and engineering industry, building and construction industry and within sectors as transportation, energy, consumer and cable industry and manufacturers of medical equipment, plate heat exchangers and forklifts. The Group is organized in two business areas, HEXPOL Compounding and HEXPOL Engineered Products. The HEXPOL Group's sales in 2022 amounted to 22,243 MSEK and the Group has approximately 5,000 employees in fourteen countries.



# Improved margins - our best second quarter to date

Once again, we delivered a very strong quarter. EBIT amounted to 945 MSEK (836), which in terms of results is our best second quarter to date and represents an increase of 13 percent compared with the corresponding quarter previous year. At the same time, the EBIT margin improved to 16.5 percent (14.8). Our sales prices are lower compared to both the first quarter this year and compared to the corresponding quarter previous year as a result of lower prices on our main raw materials. The sales for the quarter as a total was in line with the corresponding quarter previous year. Included in the sales for HEXPOL Group are positive effects from acquisitions and positive currency effects. The operating cashflow was strong in the quarter with 1,048 MSEK (642).

Sales to automotive-related customers show an improvement but still varies from market to market. As a result of lower demand, sales to customers within building and construction are significantly lower in virtually all markets. We also see lower sales to consumer related end customer segments. The challenges within supply chains continue, but with lower intensity and then mainly for certain raw materials. The companies acquired in recent years are now integrated in HEXPOL Group both geographically and organizationally and their plans have been delivered.

Strong execution of our solid business model with high customer focus combined with our ability to offer fast and stable deliveries, as well as rapid implementation of price adjustments are the key to the strong result. This together with our large geographical coverage with manufacturing close to our customers increases our delivery capacity.

The acquisition strategy is set and we work focused according to it. We recently acquired McCann Plastics LLC, an American specialist in thermoplastic compounds which has a significant proportion of recycled products. Our strong financial position and low debt ratios support our continued acquisition agenda.

The work on sustainability continues, not least with reducing our carbon footprint in order to achieve our goal of a reduction by 75 percent to 2025. Since the establishment of the target we have reduced our carbon footprint by 51 percent so we are well on our way to achieving our goal. The sustainability strategy includes a significant shift towards increased share of recycled materials, including acquisition of companies with a high portion of recycled material. The interest for recycled products is increasing sharply, not least in the automotive industry and we have many ongoing project in this area.

The uncertainty going forward remains high with high inflation and high interest rates, disturbances in supply chain and Russia's invasion of Ukraine. However, we believe that our strong customer focus in combination with our geographical closeness to our customers gives us continued opportunities to deal with the disruptions and further strengthen the market position. The strong business model in combination with a clear acquisition strategy and strong financial position give us good conditions for continued growth and acquisitions.

Sales **5,727 MSEK** 

EBIT945 MSEK+13%

EBIT-margin **16.5%** 



Georg Brunstam
President and CEO



## **Group Summary**

| Key figures                            | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Full Year | Jul 22- |
|--|---------|---------|---------|---------|-----------|---------|
| MSEK                                   | 2023    | 2022    | 2023    | 2022    | 2022      | Jun 23  |
| Sales                                  | 5 727   | 5 654   | 11 717  | 10 827  | 22 243    | 23 133  |
| EBITA, adjusted                        | 976     | 859     | 1 951   | 1 656   | 3 358     | 3 653   |
| EBITA-margin, adjusted, %              | 17,0    | 15,2    | 16,7    | 15,3    | 15,1      | 15,8    |
| EBITA                                  | 976     | 859     | 1 951   | 1 656   | 3 388     | 3 683   |
| EBITA-margin, %                        | 17,0    | 15,2    | 16,7    | 15,3    | 15,2      | 15,9    |
| EBIT, adjusted                         | 945     | 836     | 1 891   | 1 611   | 3 260     | 3 540   |
| EBIT-margin, adjusted, %               | 16,5    | 14,8    | 16,1    | 14,9    | 14,7      | 15,3    |
| EBIT                                   | 945     | 836     | 1 891   | 1 611   | 3 290     | 3 570   |
| EBIT-margin, %                         | 16,5    | 14,8    | 16,1    | 14,9    | 14,8      | 15,4    |
| Profit before tax                      | 882     | 834     | 1 758   | 1 615   | 3 244     | 3 387   |
| Profit after tax                       | 679     | 644     | 1 347   | 1 244   | 2 483     | 2 586   |
| Earnings per share, adjusted, SEK      | 1,97    | 1,87    | 3,91    | 3,61    | 7,14      | 7,44    |
| Earnings per share after dilution, SEK | 1,97    | 1,87    | 3,91    | 3,61    | 7,21      | 7,51    |
| Equity/assets ratio, %                 |         |         | 60      | 54      | 58        |         |
| Return on capital employed, % R12      |         |         | 18,9    | 21,6    | 19,2      |         |
| Operating cash flow                    | 1 048   | 642     | 1 641   | 745     | 2 813     | 3 709   |





# Group development April - June 2023

#### Sales

During the second quarter 2023, our sales once again increased compared to the corresponding quarter previous year. The HEXPOL Group's sales increased by 1 percent and amounted to 5,727 MSEK (5,654) during the quarter, including positive currency effects of 383 MSEK. In addition to the positive currency effects, the sales were positively affected by acquisitions (McCann) with 2 percent.

The HEXPOL Compounding business area's sales increased by 1 percent during the quarter, compared to the corresponding quarter 2022. The sales amounted to 5,354 MSEK (5,291) including positive currency effects of 363 MSEK. Adjusted for these, the sales amounted to 4,991 MSEK. In addition to the positive currency effects, the sales were positively affected by acquisitions with 2 percent.

Sales to automotive-related customers show an improvement but still varies from market to market. As a result of lower demand, sales to customers within building and construction are significantly lower in virtually all markets. We also see lower sales to consumer related end customer segments.

We have seen continued lower raw material prices during the quarter.

The HEXPOL Engineered Products sales increased during the quarter, and amounted to 373 MSEK (363), an increase by 3 percent. The operations in Asia developed positively during the quarter.

From a geographical perspective the group sales decreased in Europe by 6 percent compared to the corresponding quarter previous year. In America, the sales increased by 5 percent and in Asia by 17 percent, both compared with the corresponding quarter previous year.

#### **Earnings**

EBITA increased to 976 MSEK (859), which meant a corresponding EBITA margin of 17.0 percent (15.2).

EBIT increased by 13 percent to 945 MSEK (836). Positive currency effects of 39 MSEK are included. The corresponding operating margin amounted to 16.5 percent (14.8). The higher EBIT margin is driven by better product- and price mix.

The Group's net financial items amounted to an expense of 63 MSEK (expense 2). Profit before tax amounted to 882 MSEK (834), profit after tax amounted to 679 MSEK (644) and earnings per share 1.97 SEK (1.87).

**5,727 MSEK** 

EBIT 945 MSEK +13%

EBIT-margin **16.5%** 



## January - June 2023

#### Sales

During the first half-year 2023, our sales once again increased compared to the corresponding period previous year. The HEXPOL Group's sales increased by 8 percent and amounted to 11,717 MSEK (10,827) during the period, including positive currency effects of 846 MSEK. In addition to the positive currency effects, the sales were positively affected by acquisitions (almaak and McCann) with 4 percent.

The HEXPOL Compounding business area's sales increased by 8 percent during the period, compared to the corresponding period 2022. The sales amounted to 10,971 MSEK (10,132) including positive currency effects of 802 MSEK. Adjusted for these, the sales amounted to 10,169 MSEK. In addition to the positive currency effects, the sales were positively affected by acquisitions with 5 percent.

Sales to automotive-related customers show an improvement but still varies from market to market. As a result of lower demand, sales to customers within building and construction are significantly lower in virtually all markets. We also see lower sales to consumer related end customer segments.

We have seen continued lower raw material prices during the period.

The HEXPOL Engineered Products sales also increased during the period, and amounted to 746 MSEK (695), an increase by 7 percent. The operations in Asia developed positively during the period.

From a geographical perspective the group sales increased in Europe by 3 percent compared to the corresponding period previous year. In America, the sales increased by 11 percent and in Asia by 18 percent, both compared with the corresponding period previous year.

#### **Earnings**

EBITA increased to 1,951 MSEK (1,656), which meant a corresponding EBITA margin of 16.7 percent (15.3).

EBIT increased by 17 percent to 1,891 MSEK (1,611). Positive currency effects of 120 MSEK are included. The corresponding operating margin amounted to 16.1 percent (14.9). The higher EBIT margin is driven by better product- and price mix

The Group's net financial items amounted to an expense of 133 MSEK (4). Profit before tax amounted to 1,758 MSEK (1,615), profit after tax amounted to 1,347 MSEK (1,244) and earnings per share 3.91 SEK (3.61).

Sales **11,717 MSEK** 

EBIT 1,891 MSEK +17%

EBIT-margin **16.1%** 



## Financial overview

#### Equity/assets ratio

The equity/assets ratio remains strong at 60 percent (54). The Group's total assets amounted to 24,806 MSEK (22,400). Net debt amounted to 2,854 MSEK (3,291) whereof 423 MSEK (402) relates to financial leasing liabilities according to IFRS 16, which gives a net debt/EBITDA of 0.70 (0.89).

The Group had the following major credit agreements with Nordic banks as per June 30:

- A credit agreement with a limit of 1,100 MSEK due in February 2026
- A credit agreement with a limit of 1,000 MSEK due in May 2026
- A credit agreement with a limit of 150 MEUR due in May 2026
- A credit agreement with a limit of 1,500 MSEK due in June 2026

The Group use commercial papers as part of the company's financing and as of June 30 they amounted to 2,370 MSEK. In accordance with IAS1, outstanding volumes are reported in the balance sheet as current liabilities, but since HEXPOL's bilateral credit agreements also function as back-up facilities for outstanding commercial papers, they are of a non-current nature.

#### Cash flow

The operating cash flow for the Group amounted to 1,048 MSEK (642) in the quarter and cash flow from operating activities amounted to 906 MSEK (487). Operating cash flow for the Group amounted to 1,641 MSEK (745) for the first half-year, while cash flow from operating activities amounted to 1,366 MSEK (609) for the same period.

#### Investments, depreciation and amortisation

The Group's investments amounted to 160 MSEK (182) for the quarter. At the same time, depreciation, amortization and impairment amounted to 130 MSEK (123) whereof 18 MSEK (21) refers to leased assets according to IFRS 16. The Group's investments amounted to 289 MSEK (274) during the first half-year. Depreciation, amortization and impairment amounted to 260 MSEK (229) for the same period, whereof 38 MSEK (42) refers to leased assets according to IFRS 16.

#### Tax expenses

The Group's tax expenses amounted to 203 MSEK (190) for the second quarter 2023, which corresponds to a tax rate of 23.0 percent (22.8). The Group's tax expenses for the first half-year amounted to 411 MSEK (371) which corresponds to a tax rate of 23.4 percent (23.0).

Net debt/EBITDA **0.70** 

Operating cashflow

1,048 MSEK

+63%



## Profitability

The return on average capital employed, R12, amounted to 18.9 percent (21.6). The return on shareholders' equity, R12, amounted to 18.2 percent (21.5).

## Parent Company

The Parent Company's profit after tax for the second quarter amounted to 197 MSEK (182). Profit after tax for the first half-year amounted to 169 MSEK (173). Shareholders' equity amounted to 4,539 MSEK (4,353).



# **HEXPOL Compounding**

## April - June 2023

The sales increased during the second quarter 2023 by 1 percent, compared to the corresponding quarter previous year. The sales amounted to 5,354 MSEK (5,291) including positive currency effects of 363 MSEK. Adjusted for these, the sales amounted to 4,991 MSEK. In addition to positive currency effects, the sales were positively affected by acquisitions with 2 percent.

Sales to automotive-related customers show an improvement but still varies from market to market. As a result of lower demand, sales to customers within building and construction are significantly lower in virtually all markets. We also see lower sales to consumer related end customer segments.

We have seen continued lower raw material prices during the quarter.

EBIT increased to 883 MSEK (759) and the corresponding operating margin amounted to 16.5 percent (14.3). The higher EBIT margin is driven by better product- and price mix.

## January - June 2023

The sales for HEXPOL Compounding increased during the period by 8 percent to 10,971 MSEK (10,132). EBIT increased at the same time to 1,756 MSEK (1,480) and the corresponding operating margin amounted to 16.0 percent (14.6). The higher EBIT margin is driven by better product- and price mix.

# Share of the Group's sales

January - June 2023



#### **About HEXPOL Compounding**

The business area is one of the world's leading suppliers in development and manufacturing of advanced, high-quality polymer compounds for demanding applications and demanding end users. Customers are manufacturers of polymer products and components who impose rigorous demands on performance and global delivery capacity. The market is global and the largest end-customer segments are the automotive and engineering industries, followed by the building and construction sector. Other key segments are transportation sector, energy sector, consumer sector, cable industries and manufacturers of medical equipment.

#### **HEXPOL Compounding**

|                          | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun I | ull Year | Jul 22- |
|--------------------------|---------|---------|---------|-----------|----------|---------|
| MSEK                     | 2023    | 2022    | 2023    | 2022      | 2022     | Jun 23  |
| Sales                    | 5 354   | 5 291   | 10 971  | 10 132    | 20 834   | 21 673  |
| EBIT, adjusted           | 883     | 759     | 1 756   | 1 480     | 2 982    | 3 258   |
| EBIT-margin, adjusted, % | 16,5    | 14,3    | 16,0    | 14,6      | 14,3     | 15,0    |
| EBIT                     | 883     | 759     | 1 756   | 1 480     | 3 012    | 3 288   |



# **HEXPOL Engineered Products**

# April - June 2023

The sales increased by 3 percent compared to the same quarter previous year and amounted to 373 MSEK (363). The increase include positive currency effects of 20 MSEK. Adjusted for these, the sales amounted to 353 MSEK. EBIT amounted to 62 MSEK (77) which correspond to an operating margin of 16.6 percent (21.2). The lower profit and margin are explained entirely by negative currency effects related to Sri Lanka.

All product areas increased their sales compared to the corresponding quarter previous year. The operations in Asia developed positively during the quarter.

## January – June 2023

The sales for HEXPOL Engineered Products increased by 7 percent to 746 MSEK (695), during the period. EBIT increased at the same time to 135 MSEK (131) and the corresponding operating margin amounted to 18.1 percent (18.8). The lower EBIT margin is explained by negative currency effects related to Sri Lanka.

# Share of the Group's sales

January - June 2023



# About HEXPOL Engineered Products

The business area has operations in a number of niche areas with strong global positions in gaskets for plate heat exchangers (Gaskets and Seals) and wheels of polymer materials for forklifts and material handling (Wheels). The market for gaskets and wheels is global. Gaskets customers include manufacturers of plate heat exchangers and wheel customers are manufacturers of forklifts and castor wheels.

#### **HEXPOL Engineered Products**

|                | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun I | Full Year | Jul 22- |
|----------------|---------|---------|---------|-----------|-----------|---------|
| MSEK           | 2023    | 2022    | 2023    | 2022      | 2022      | Jun 23  |
| Sales          | 373     | 363     | 746     | 695       | 1 409     | 1 460   |
| EBIT           | 62      | 77      | 135     | 131       | 278       | 282     |
| EBIT-margin, % | 16,6    | 21,2    | 18,1    | 18,8      | 19,7      | 19,3    |



# After the end of the period

#### Significant events

No significant events after the end of the period have been reported.

## Other information

#### Risk factors

The Group's and Parent Company's business risks, risk management and management of financial risks are described in detail in the 2022 Annual Report. HEXPOL's global operation entails a risk that the company is affected by events in the global environment, beyond the company's direct control. Examples of this could be changed geopolitical situations or changes in the supply chain. It is high on the agenda of both the management and The Board to monitor events in the global environment in order to be able to act quickly in situations that can have a significant impact on HEXPOL.

#### Accounting policies

This half-year report has been prepared in accordance with IAS 34, Interim Financial Reporting. The Parent Company's financial statements have been prepared in compliance with the Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2, Reporting for Legal Entities. The accounting and measurement policies as well as the assessment bases, applied in the 2022 Annual Report have also been applied in this half-year report. No new or revised IFRS that came into force 2023 have had any significant impact on the Group's financial reports.

Liabilities for put options are recognized as a financial liability measured at fair value with changes in value in profit or loss, and are valued in accordance with Level 3.

#### Alternative Performance Measures (APMs)

ESMA (European Securities and Markets Authority) guidelines on alternative performance measures are effective from 2016. HEXPOL presents financial definitions and reconciliations of alternative performance measures in this report. HEXPOL presents alternative performance measures as these provide valuable additional information to investors and the company's management as they allow evaluation of the company's performance.



#### Personnel

The number of employees at the end of the period was 5,012 (5,109). The decrease, compared to the corresponding period previous year, is explained by adaptation of production planning.

#### Ownership structure

HEXPOL AB (publ.) with Corporate Registration Number 556108-9631 is the Parent Company of the HEXPOL Group. HEXPOL's Class B shares are listed on Nasdaq Stockholm, Large Cap. HEXPOL AB had approximately 12,500 shareholders on June 30, 2023. The largest shareholder is Melker Schörling AB with 25 percent of the capital and 46 percent of the voting rights. The twenty largest shareholders own 70 percent of the capital and 79 percent of the voting rights.

#### Invitation to presentation of the report

A presentation of this report will be held through a webcasted conference call on July 19, 2023 at 11:00 a.m. CET. The presentation, as well as information concerning participations, is available at <a href="https://www.hexpol.com">www.hexpol.com</a>.

Number of employees **5,012** 





#### Financial calender

HEXPOL AB publish financial information on the following dates:

Interim report January-September 2023 October 27, 2023

Financial information is also available in Swedish and English on HEXPOL AB's website – <a href="https://www.hexpol.com">www.hexpol.com</a>.

This half-year report January – June 2023 has not been audited by HEXPOL AB's auditors.

#### **Board Assurance**

The half-year report provides a fair view of the Parent Company's and the Group's operations, financial position and results. It also describes the significant risks and uncertainties facing the Parent Company and the companies included in the Group.

Malmö, Sweden July 19, 2023

HEXPOL AB (publ.)

Georg Brunstam Alf Göransson

President and CEO Chairman of the Board

Malin Persson Jan-Anders E. Månsson

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This report may contain forward-looking statements. When used in this report, words such as "anticipate", "believe", "estimate", "expect", "plan" and "project" are intended to identify forward-looking statements. Such statements could encompass risks and uncertainties pertaining to product demand, market acceptance, effects of economic conditions, impact of competitive products and pricing, foreign currency exchange rates and other risks. These forward-looking statements reflect the views of HEXPOL's management as of the date made with respect to future events but are subject to risks and uncertainties. While all of these forward-looking statements are based on estimates and assumptions made by HEXPOL's management and are believed to be reasonable, they are inherently uncertain and difficult to predict. Actual results and experience could differ materially from the forward-looking statements. HEXPOL disclaims any intention or obligation to update these forward-looking statements.

This information is information that HEXPOL AB (publ.) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Market Act. The information was submitted for publication, through the agency of the contact person set out above, at 10:00 a.m. CET on July 19, 2023. This report has been prepared both in Swedish and English. In case of any divergence in the content of the two versions, the Swedish version shall have precedence.



# Summary financial information

#### Condensed consolidated income statement

| MSEK  | Apr-Jun<br>2023 | •       | Jan-Jun<br>2023 | Jan-Jun<br>2022 | Full Year<br>2022 | Jul 22-<br>Jun 23 |
|---|-----------------|---------|-----------------|-----------------|-------------------|-------------------|
| Sales   | 5 727           |         | 11 717          |                 |                   | 23 133            |
| Cost of goods sold                                      | -4 466          | -4 537  | -9 209          | -8 705          | -17 899           | -18 403           |
| Gross profit  | 1 261           | 1 117   | 2 508           | 2 122           | 4 344             | 4 730             |
| Selling and administrative cost, etc.                   | -316            | -281    | -617            | -511            | -1 054            | -1 160            |
| Operating profit  | 945             | 836     | 1 891           | 1 611           | 3 290             | 3 570             |
| Financial income and expenses                           | -63             | -2      | -133            | 4               | -46               | -183              |
| Profit before tax                                       | 882             | 834     | 1 758           | 1 615           | 3 244             | 3 387             |
| Tax   | -203            | -190    | -411            | -371            | -761              | -801              |
| Profit after tax  | 679             | 644     | 1 347           | 1 244           | 2 483             | 2 586             |
| - of which, attributable to Parent Company shareholders | 679             | 644     | 1 347           | 1 244           | 2 483             | 2 586             |
| Earnings per share before dilution, SEK                 | 1,97            | 1,87    | 3,91            | 3,61            | 7,21              | 7,51              |
| Earnings per share after dilution, SEK                  | 1,97            | 1,87    | 3,91            | 3,61            | 7,21              | 7,51              |
| Shareholders' equity per share, SEK                     |                 |         | 43,11           | 35,04           | 39,97             |                   |
| Average number of shares, 000s                          | 344 437         | 344 437 | 344 437         | 344 437         | 344 437           | 344 437           |
| Depreciation, amortisation and impairment               | -130            | -123    | -260            | -229            | -492              | -523              |

#### Condensed statement of comprehensive income

|   | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Full Year | Jul 22- |
|---|---------|---------|---------|---------|-----------|---------|
| MSEK  | 2023    | 2022    | 2023    | 2022    | 2022      | Jun 23  |
| Profit after tax  | 679     | 644     | 1 347   | 1 244   | 2 483     | 2 586   |
| Items that will not be reclassified to the income statement |         |         |         |         |           |         |
| Remeasurements of defined benefit pension plans             | -       | -       | -       | -       | 5         | 5       |
| Items that may be reclassified to the income statement      |         |         |         |         |           |         |
| Translation differences                                     | 862     | 1 043   | 974     | 1 242   | 1 696     | 1 428   |
| Comprehensive income  | 1 541   | 1 687   | 2 321   | 2 486   | 4 184     | 4 019   |
| - of which, attributable to Parent Company's shareholders   | 1 541   | 1 687   | 2 321   | 2 486   | 4 184     | 4 019   |



## Condensed consolidated balance sheet

|  | Jun 30 | Jun 30 | Dec 31 |
|--|--------|--------|--------|
| MSEK   | 2023   | 2022   | 2022   |
| Intangible fixed assets                              | 13 363 | 11 162 | 12 678 |
| Tangible fixed assets                                | 3 472  | 2 959  | 3 232  |
| Financial fixed assets                               | 7      | 3      | 7      |
| Deferred tax asset                                   | 109    | 105    | 102    |
| Total fixed assets                                   | 16 951 | 14 229 | 16 019 |
| Inventories  | 2 492  | 2 648  | 2 454  |
| Accounts receivable                                  | 3 530  | 3 603  | 3 078  |
| Other receivables                                    | 442    | 273    | 384    |
| Prepaid expenses and accrued income                  | 117    | 97     | 77     |
| Cash and cash equivalents                            | 1 274  | 1 550  | 1 541  |
| Total current assets                                 | 7 855  | 8 171  | 7 534  |
| Total assets   | 24 806 | 22 400 | 23 553 |
|  |        |        |        |
| Equity attributable to Parent Company's shareholders | 14 848 | 12 069 | 13 767 |
| Total shareholders' equity                           | 14 848 | 12 069 | 13 767 |
| Interest-bearing liabilities                         | 1 660  | 3 240  | 1 822  |
| Other liabilities                                    | 469    | 290    | 348    |
| Provision for deferred tax                           | 866    | 665    | 825    |
| Provision for pensions                               | 74     | 67     | 68     |
| Total non-current liabilities                        | 3 069  | 4 262  | 3 063  |
| Interest-bearing liabilities                         | 2 475  | 1 604  | 2 571  |
| Accounts payable                                     | 3 247  | 3 479  | 3 111  |
| Other liabilities                                    | 449    | 335    | 342    |
| Accrued expenses, prepaid income, provisions         | 718    | 651    | 699    |
| Total current liabilities                            | 6 889  | 6 069  | 6 723  |
| Total shareholders' equity and liabilities           | 24 806 | 22 400 | 23 553 |

#### Condensed consolidated changes in shareholders' equity

|                      | Jun 30, 20   | un 30, 2023 Jun 30, 2022 |  |                 | Dec 31, 2022   |                 |  |
|----------------------|--|--------------------------|--|-----------------|--|-----------------|--|
| MSEK                 | Attributable<br>to Parent<br>Company<br>shareholders | Total<br>equity          | Attributable<br>to Parent<br>Company<br>shareholders | Total<br>equity | Attributable<br>to Parent<br>Company<br>shareholders | Total<br>equity |  |
| Opening equity       | 13 767   | 13 767                   | 11 650   | 11 650          | 11 650   | 11 650          |  |
| Comprehensive income | 2 321  | 2 321                    | 2 486  | 2 486           | 4 184  | 4 184           |  |
| Dividend             | -1 240   | -1 240                   | -2 067   | -2 067          | -2 067   | -2 067          |  |
| Closing equity       | 14 848   | 14 848                   | 12 069   | 12 069          | 13 767   | 13 767          |  |

#### Changes in number of shares

|   | Total<br>number of<br>Class A<br>shares | Total<br>number of<br>Class B<br>shares | Total<br>number of<br>shares |
|---|---|---|------------------------------|
| Number of shares at January 1             | 14 765 620                              | 329 671 226                             | 344 436 846                  |
| Number of shares at the end of the period | 14 765 620                              | 329 671 226                             | 344 436 846                  |



#### Condensed consolidated cash-flow statement

|   | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Full Year | Jul 22- |
|---|---------|---------|---------|---------|-----------|---------|
| MSEK  | 2023    | 2022    | 2023    | 2022    | 2022      | Jun 23  |
| Cash flow from operating activities before changes in working capital | 773     | 622     | 1 587   | 1 430   | 2 903     | 3 060   |
| Changes in working capital  | 133     | -135    | -221    | -821    | -310      | 290     |
| Cash flow from operating activities                                   | 906     | 487     | 1 366   | 609     | 2 593     | 3 350   |
| Acquisitions Note 3   | -       | -371    | 5       | -371    | -1 512    | -1 136  |
| Cash flow from other investing activities                             | -160    | -182    | -289    | -274    | -659      | -674    |
| Cash flow from investing activities                                   | -160    | -553    | -284    | -645    | -2 171    | -1 810  |
| Dividend  | -1 240  | -2 067  | -1 240  | -2 067  | -2 067    | -1 240  |
| Cash flow from other financing activities                             | 210     | 2 179   | -258    | 2 622   | 2 167     | -713    |
| Cash flow from financing activities                                   | -1 030  | 112     | -1 498  | 555     | 100       | -1 953  |
| Change in cash and cash equivalents                                   | -284    | 46      | -416    | 519     | 522       | -413    |
| Cash and cash equivalents at January 1                                | 1 449   | 1 797   | 1 541   | 1 320   | 1 320     | 1 550   |
| Exchange-rate differences in cash and cash equivalents                | 109     | -293    | 149     | -289    | -301      | 137     |
| Cash and cash equivalents at the end of the period                    | 1 274   | 1 550   | 1 274   | 1 550   | 1 541     | 1 274   |

#### Operating cash flow, Group

|                                      | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Full Year | Jul 22- |
|--------------------------------------|---------|---------|---------|---------|-----------|---------|
| MSEK                                 | 2023    | 2022    | 2023    | 2022    | 2022      | Jun 23  |
| Operating profit                     | 945     | 836     | 1 891   | 1 611   | 3 290     | 3 570   |
| Depreciation/amortisation/impairment | 130     | 123     | 260     | 229     | 492       | 523     |
| Change in working capital            | 133     | -135    | -221    | -821    | -310      | 290     |
| Sale of fixed assets                 | 0       | 0       | 0       | 0       | 0         | 0       |
| Investments                          | -160    | -182    | -289    | -274    | -659      | -674    |
| Operating Cash flow                  | 1 048   | 642     | 1 641   | 745     | 2 813     | 3 709   |

#### Other key figures, Group

|  |      | Apr-Jun |        |        | Full Year | Jul 22- |
|--|------|---------|--------|--------|-----------|---------|
|  | 2023 | 2022    | 2023   | 2022   | 2022      | Jun 23  |
| Profit margin before tax, %                                    | 15,4 | 14,8    | 15,0   | 14,9   | 14,6      | 14,6    |
| Return on shareholders' equity, % R12                          |      |         | 18,2   | 21,5   | 19,1      |         |
| Interest-coverage ratio, multiple                              |      |         | 17     | 53     | 34        | 20      |
| Net debt, MSEK   |      |         | -2 854 | -3 291 | -2 845    |         |
| Sales growth adjusted for currency effects, %                  | -5   | 28      | 0      | 27     | 25        |         |
| Sales growth adjusted for currency effects and acquisitions, % | -8   | 18      | -4     | 19     | 17        |         |
| Cash flow per share, SEK                                       | 2,63 | 1,41    | 3,97   | 1,77   | 7,53      | 9,73    |
| Cash flow per share before change in working capital, SEK      | 2,24 | 1,81    | 4,61   | 4,15   | 8,43      | 8,89    |



## Condensed income statement, Parent Company

|                               | <u> </u> |      | Jan-Jun | Jan-Jun | Full  | Jul 22- |
|-------------------------------|----------|------|---------|---------|-------|---------|
| MSEK                          | 2023     | 2022 | 2023    | 2022    | Year  | Jun 23  |
| Sales                         | 21       | 17   | 43      | 33      | 68    | 78      |
| Administrative costs, etc.    | -28      | -31  | -58     | -56     | -109  | -111    |
| Operating loss                | -7       | -14  | -15     | -23     | -41   | -33     |
| Financial income and expenses | 197      | 193  | 172     | 192     | 1 488 | 1 468   |
| Profit after financial items  | 190      | 179  | 157     | 169     | 1 447 | 1 435   |
| Profit before tax             | 190      | 179  | 157     | 169     | 1 447 | 1 435   |
| Tax                           | 7        | 3    | 12      | 4       | -17   | -9      |
| Profit after tax              | 197      | 182  | 169     | 173     | 1 430 | 1 426   |

## Condensed balance sheet, Parent company

| MSEK                                       | Jun 30<br>2023 | Jun 30<br>2022 | Dec 31<br>2022 |
|--|----------------|----------------|----------------|
| Fixed assets                               | 13 578         | 10 619         | 13 767         |
| Current assets                             | 388            | 2 854          | 703            |
| Total assets                               | 13 966         | 13 473         | 14 470         |
| Restricted shareholders' equity            |                |                |                |
| Share capital                              | 69             | 69             | 69             |
| Total restricted shareholders' equity      | 69             | 69             | 69             |
| Non-restricted shareholders' equity        |                |                |                |
| Share premiun reserve                      | 619            | 619            | 619            |
| Accumulated earnings                       | 3 682          | 3 492          | 3 492          |
| Profit after tax                           | 169            | 173            | 1 430          |
| Total non-restricted shareholders' equity  | 4 470          | 4 284          | 5 541          |
| Total shareholders' equity                 | 4 539          | 4 353          | 5 610          |
| Non-current liabilities                    | 4 148          | 2 940          | 3 786          |
| Current liabilities                        | 5 279          | 6 180          | 5 074          |
| Total shareholders' equity and liabilities | 13 966         | 13 473         | 14 470         |



# Notes to the financial reports

Note 1 Financial instrument per category and measurement level

| Jun 30, 2023                                   | Financial ass   |   |                    |       |
|--|-----------------|---|--------------------|-------|
| MSEK   | Amortized costs | Fair value<br>through profit<br>or loss | Measurem.<br>level | Total |
| Assets in the balance sheet                    |                 |   |                    |       |
| Non-current financial assets                   | 7               | _                                       |                    | 7     |
| Accounts receivable                            | 3 530           | -                                       |                    | 3 530 |
| Cash and cash equivalents                      | 1 274           | -                                       |                    | 1 274 |
| Total  | 4 811           | -                                       |                    | 4 811 |
| Liabilities in the balance sheet               |                 |   |                    |       |
| Interest-bearing non-current liabilities       | 1 341           | -                                       |                    | 1 341 |
| Interest-bearing non-current lease liabilities | 319             | -                                       |                    | 319   |
| Liabilities to minority shareholders*          |                 | 430                                     | 3                  | 430   |
| Interest-bearing current liabilities           | 2 371           | -                                       |                    | 2 371 |
| Interest-bearing current lease liabilities     | 104             | -                                       |                    | 104   |
| Accounts payable                               | 3 247           | -                                       |                    | 3 247 |
| Other liabilities                              | 449             | -                                       |                    | 449   |
| Accrued expenses, prepaid income, provisions   | 718             |   |                    | 718   |
| Total  | 8 549           | 430                                     |                    | 8 979 |

| Jun 30, 2022  | Financial assets/liabilities measured at: |   |                    |       |  |  |  |  |  |  |
|---|---|---|--------------------|-------|--|--|--|--|--|--|
| MSEK  | Amortized<br>costs                        | Fair value<br>through profit<br>or loss | Measurem.<br>level | Total |  |  |  |  |  |  |
| Assets in the balance sheet   |   |   |                    |       |  |  |  |  |  |  |
| Non-current financial assets  | 3   | -                                       |                    | 3     |  |  |  |  |  |  |
| Accounts receivable   | 3 603                                     | -                                       |                    | 3 603 |  |  |  |  |  |  |
| Cash and cash equivalents   | 1 550                                     | -                                       |                    | 1 550 |  |  |  |  |  |  |
| Total   | 5 156                                     | -                                       |                    | 5 156 |  |  |  |  |  |  |
| Liabilities in the balance sheet  | 2 941                                     |   |                    | 2 941 |  |  |  |  |  |  |
| Interest-bearing non-current liabilities  |   | -                                       |                    | 2 941 |  |  |  |  |  |  |
| Interest-bearing non-current lease liabilities<br>Liabilities to minority shareholders* | 299                                       | 220                                     | 3                  | 299   |  |  |  |  |  |  |
| Interest-bearing current liabilities  | 1 501                                     | -                                       |                    | 1 501 |  |  |  |  |  |  |
| Interest-bearing current lease liabilities  | 103                                       | -                                       |                    | 103   |  |  |  |  |  |  |
| Accounts payable  | 3 479                                     | -                                       |                    | 3 479 |  |  |  |  |  |  |
| Other liabilities   | 335                                       | -                                       |                    | 335   |  |  |  |  |  |  |
| Accrued expenses, prepaid income, provisions  | 651                                       |   |                    | 651   |  |  |  |  |  |  |
| Total   | 9 309                                     | 220                                     |                    | 9 529 |  |  |  |  |  |  |

<sup>\*</sup>Liabilities to minority shareholders are recogniced as other non-current liabilities.



## Note 2 Non-recurring items in the income statement

|                         | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun F | ull Year |
|-------------------------|---------|---------|---------|-----------|----------|
| MSEK                    | 2023    | 2022    | 2023    | 2022      | 2022     |
| Costs of goods sold     | -       | -       | -       | -         | -        |
| Other operating income  | -       | -       | -       | -         | 30       |
| Other operating expense | -       | -       | -       | -         | -        |
| Profit before tax       | -       | _       | -       | -         | 30       |
| Tax                     | -       | -       | -       | -         | -6       |
| Profit afer tax         | -       | _       | _       | _         | 24       |

The income during the full year 2022 is attributable to the dissolution of a cost accrual related to the fire in Jonesborough, TN, USA January 7, 2021.



#### Note 3 Acquisition

Acquisition within TP Compounding 2022

HEXPOL Group acquired 100% of the shares in McCann Plastics LLC from the McCann family in December. The company is specialized in niche thermoplastic compounds, with special focus on roto molding applications and is based in Ohio, USA. McCann has during the last 12 months delivered sales of some 72 MUSD with a profitability level just below that of the HEXPOL Group. McCann has operations in two locations in Ohio, USA with some 100 employees. The main end customer segments are general industry, agriculture and the fast growing segment of specialized cooling boxes. The acquisition price amounted to 120 MUSD on a cash and debt free basis and was funded by a combination of cash and existing bank facilities. During the first quarter, 5 MSEK was paid out in relation to the acquisition.



# Segment reporting and distribution of revenues

#### Quarterly data, Group

Sales per business area

|                            | 20    | 23    |       | 2022  |       |       | Full Jul 22- |        |       | 2021  |       |       |        |
|----------------------------|-------|-------|-------|-------|-------|-------|--------------|--------|-------|-------|-------|-------|--------|
| MSEK                       | Q1    | Q2    | Q1    | Q2    | Q3    | Q4    | Year         | Jun 23 | Q1    | Q2    | Q3    | Q4    | Year   |
| HEXPOL Compounding         | 5 617 | 5 354 | 4 841 | 5 291 | 5 554 | 5 148 | 20 834       | 21 673 | 3 548 | 3 723 | 3 826 | 3 791 | 14 888 |
| HEXPOL Engineered Products | 373   | 373   | 332   | 363   | 367   | 347   | 1 409        | 1 460  | 262   | 279   | 282   | 294   | 1 117  |
| Group total                | 5 990 | 5 727 | 5 173 | 5 654 | 5 921 | 5 495 | 22 243       | 23 133 | 3 810 | 4 002 | 4 108 | 4 085 | 16 005 |

Sales per geographic region

|             | 20    | 23    |       | 20    | 22    |       | Full   | Jul 22- |       | 20    | 21    |       | Full   |
|-------------|-------|-------|-------|-------|-------|-------|--------|---------|-------|-------|-------|-------|--------|
| MSEK        | Q1    | Q2    | Q1    | Q2    | Q3    | Q4    | Year   | Jun 23  | Q1    | Q2    | Q3    | Q4    | Year   |
| Europe      | 2 407 | 2 208 | 2 118 | 2 341 | 2 281 | 2 109 | 8 849  | 9 005   | 1 480 | 1 666 | 1 617 | 1 571 | 6 334  |
| Americas    | 3 300 | 3 221 | 2 815 | 3 059 | 3 354 | 3 061 | 12 289 | 12 936  | 2 141 | 2 128 | 2 267 | 2 275 | 8 811  |
| Asia        | 283   | 298   | 240   | 254   | 286   | 325   | 1 105  | 1 192   | 189   | 208   | 224   | 239   | 860    |
| Group total | 5 990 | 5 727 | 5 173 | 5 654 | 5 921 | 5 495 | 22 243 | 23 133  | 3 810 | 4 002 | 4 108 | 4 085 | 16 005 |

Sales per geographic region HEXPOL Compounding

|             | 20    | 23    |       | 20    | 22    |       | Full   | Jul 22- |       | 20    | 21    |       | Full   |
|-------------|-------|-------|-------|-------|-------|-------|--------|---------|-------|-------|-------|-------|--------|
| MSEK        | Q1    | Q2    | Q1    | Q2    | Q3    | Q4    | Year   | Jun 23  | Q1    | Q2    | Q3    | Q4    | Year   |
| Europe      | 2 231 | 2 050 | 1 963 | 2 168 | 2 123 | 1 958 | 8 212  | 8 362   | 1 351 | 1 525 | 1 485 | 1 427 | 5 788  |
| Americas    | 3 189 | 3 104 | 2 715 | 2 950 | 3 237 | 2 958 | 11 860 | 12 488  | 2 067 | 2 056 | 2 188 | 2 196 | 8 507  |
| Asia        | 197   | 200   | 163   | 173   | 194   | 232   | 762    | 823     | 130   | 142   | 153   | 168   | 593    |
| Group total | 5 617 | 5 354 | 4 841 | 5 291 | 5 554 | 5 148 | 20 834 | 21 673  | 3 548 | 3 723 | 3 826 | 3 791 | 14 888 |

Sales per geographic region HEXPOL Engineered Products

|             | 20  | 23  |     | 2022 |     |     | Full  | Jul 22- | 2021 |     |     |     | Full  |
|-------------|-----|-----|-----|------|-----|-----|-------|---------|------|-----|-----|-----|-------|
| MSEK        | Q1  | Q2  | Q1  | Q2   | Q3  | Q4  | Year  | Jun 23  | Q1   | Q2  | Q3  | Q4  | Year  |
| Europe      | 176 | 158 | 155 | 173  | 158 | 151 | 637   | 643     | 129  | 141 | 132 | 144 | 546   |
| Americas    | 111 | 117 | 100 | 109  | 117 | 103 | 429   | 448     | 74   | 72  | 79  | 79  | 304   |
| Asia        | 86  | 98  | 77  | 81   | 92  | 93  | 343   | 369     | 59   | 66  | 71  | 71  | 267   |
| Group total | 373 | 373 | 332 | 363  | 367 | 347 | 1 409 | 1 460   | 262  | 279 | 282 | 294 | 1 117 |

EBIT per business area

|                            | 202 | 23  |     | 202 | 22  |     | Full   | Jul 22- |     | 202 | 21  |     | Full   |
|----------------------------|-----|-----|-----|-----|-----|-----|--------|---------|-----|-----|-----|-----|--------|
| MSEK                       | Q1  | Q2  | Q1  | Q2  | Q3  | Q4* | Year * | Jun 23* | Q1  | Q2  | Q3* | Q4* | Year * |
| HEXPOL Compounding         | 873 | 883 | 721 | 759 | 765 | 737 | 2 982  | 3 258   | 658 | 679 | 618 | 586 | 2 541  |
| HEXPOL Engineered Products | 73  | 62  | 54  | 77  | 73  | 74  | 278    | 282     | 46  | 49  | 59  | 42  | 196    |
| Group total                | 946 | 945 | 775 | 836 | 838 | 811 | 3 260  | 3 540   | 704 | 728 | 677 | 628 | 2 737  |

EBIT-margin per business area

|                            | 20   | 23   |      | 20   | 22   |      | Full   | Jul 22- |      | 20   | 21   |      | Full   |
|----------------------------|------|------|------|------|------|------|--------|---------|------|------|------|------|--------|
| %                          | Q1   | Q2   | Q1   | Q2   | Q3   | Q4*  | Year * | Jun 23* | Q1   | Q2   | Q3*  | Q4*  | Year * |
| HEXPOL Compounding         | 15,5 | 16,5 | 14,9 | 14,3 | 13,8 | 14,3 | 14,3   | 15,0    | 18,5 | 18,2 | 16,2 | 15,5 | 17,1   |
| HEXPOL Engineered Products | 19,6 | 16,6 | 16,3 | 21,2 | 19,9 | 21,3 | 19,7   | 19,3    | 17,6 | 17,6 | 20,9 | 14,3 | 17,5   |
| Group total                | 15,8 | 16,5 | 15,0 | 14,8 | 14,2 | 14,8 | 14,7   | 15,3    | 18,5 | 18,2 | 16,5 | 15,4 | 17,1   |

<sup>\*</sup>Adjusted EBIT for HEXPOL Compounding



# Reconciliation alternative performance measures

#### Sales

|   | 202   | 3     |       | 2022  |       |       | Full   |       | 20    | 21    |       | Full   |  |  |
|---|-------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|--------|--|--|
| MSEK  | Q1    | Q2    | Q1    | Q2    | Q3    | Q4    | Year   | Q1    | Q2    | Q3    | Q4    | Year   |  |  |
| Sales   | 5 990 | 5 727 | 5 173 | 5 654 | 5 921 | 5 495 | 22 243 | 3 810 | 4 002 | 4 108 | 4 085 | 16 005 |  |  |
| Currency effects  | 463   | 383   | 363   | 516   | 709   | 681   | 2 269  | -412  | -405  | -55   | 58    | -814   |  |  |
| Sales excluding currency effects                        | 5 527 | 5 344 | 4 810 | 5 138 | 5 212 | 4 814 | 19 974 | 4 222 | 4 407 | 4 163 | 4 027 | 16 819 |  |  |
| Acquisitions  | 338   | 128   | 242   | 400   | 249   | 308   | 1 199  | 33    | 109   | 210   | 217   | 569    |  |  |
| Sales excluding<br>currency effects and<br>acquisitions | 5 189 | 5 216 | 4 568 | 4 738 | 4 963 | 4 506 | 18 775 | 4 189 | 4 298 | 3 953 | 3 810 | 16 250 |  |  |

#### Sales growth

| %  | Apr-Jun<br>2023 | Apr-Jun<br>2022 | Jan-Jun<br>2023 | Jan-Jun<br>2022 | Full<br>Year<br>2022 |
|--|-----------------|-----------------|-----------------|-----------------|----------------------|
| Sales growth excluding currency effects                  | -5              | 28              | 0               | 27              | 25                   |
| Sales growth excluding currency effects and acquisitions | -8              | 18              | -4              | 19              | 17                   |

#### EBITA, adjusted, %

|  |         |         |         |         | Full   |         |
|--|---------|---------|---------|---------|--------|---------|
|  | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Year   | Jul 22- |
| MSEK   | 2023    | 2022    | 2023    | 2022    | 2022   | Jun 23  |
| Sales  | 5 727   | 5 654   | 11 717  | 10 827  | 22 243 | 23 133  |
| Operating profit                                 | 945     | 836     | 1 891   | 1 611   | 3 290  | 3 570   |
| Non-recurring items                              | -       | -       | -       | -       | -30    | -30     |
| Amortisation and impairment of intangible assets | 31      | 23      | 60      | 45      | 98     | 113     |
| Total EBITA, adjusted                            | 976     | 859     | 1 951   | 1 656   | 3 358  | 3 653   |
| EBITA, adjusted, %                               | 17,0    | 15,2    | 16,7    | 15,3    | 15,1   | 15,8    |

#### EBITA, %

|  |         |         |         |         | Full   |         |
|--|---------|---------|---------|---------|--------|---------|
|  | Apr-Jun | Apr-Jun | Jan-Jun | Jan-Jun | Year   | Jul 22- |
| MSEK   | 2023    | 2022    | 2023    | 2022    | 2022   | Jun 23  |
| Sales  | 5 727   | 5 654   | 11 717  | 10 827  | 22 243 | 23 133  |
| Operating profit                                 | 945     | 836     | 1 891   | 1 611   | 3 290  | 3 570   |
| Amortisation and impairment of intangible assets | 31      | 23      | 60      | 45      | 98     | 113     |
| Total EBITA                                      | 976     | 859     | 1 951   | 1 656   | 3 388  | 3 683   |
| EBITA%   | 17,0    | 15,2    | 16,7    | 15,3    | 15,2   | 15,9    |

#### Capital employed

|  | 202    | 23     |        | 202    | 22     |        |        | 20     | 21     |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| MSEK   | Mar 31 | Jun 30 | Mar 31 | Jun 30 | Sep 30 | Dec 31 | Mar 31 | Jun 30 | Sep 30 | 31 Dec |
| Total assets                                 | 24 075 | 24 806 | 19 941 | 22 400 | 23 783 | 23 553 | 16 524 | 16 381 | 18 200 | 17 963 |
| Provision for deferred tax                   | -795   | -866   | -612   | -665   | -705   | -825   | -544   | -531   | -662   | -602   |
| Accounts payable                             | -3 316 | -3 247 | -3 073 | -3 479 | -3 450 | -3 111 | -2 201 | -2 320 | -2 432 | -2 431 |
| Other liabilities                            | -375   | -449   | -457   | -335   | -354   | -342   | -316   | -293   | -302   | -334   |
| Accrued expenses, prepaid income, provisions | -598   | -718   | -546   | -651   | -777   | -699   | -494   | -474   | -570   | -600   |
| Total Group                                  | 18 991 | 19 526 | 15 253 | 17 270 | 18 497 | 18 576 | 12 969 | 12 763 | 14 234 | 13 996 |



#### Return on capital employed, R12

|                               |                |                | Full         |
|-------------------------------|----------------|----------------|--------------|
| MSEK                          | Jun 30<br>2023 | Jun 30<br>2022 | Year<br>2022 |
| Average capital employed      | 18 898         | 15 188         | 17 399       |
| Profit before tax             | 3 387          | 3 236          | 3 244        |
| Interest expense              | 177            | 52             | 98           |
| Total                         | 3 564          | 3 288          | 3 342        |
| Return on capital employed, % | 18,9           | 21,6           | 19,2         |

#### Interest-coverage ratio, multiple

|                                   |         |         | Full  |         |
|-----------------------------------|---------|---------|-------|---------|
|                                   | Jan-Jun | Jan-Jun | Year  | Jul 22- |
| MSEK                              | 2023    | 2022    | 2022  | Jun 23  |
| Profit before tax                 | 1 758   | 1 615   | 3 244 | 3 387   |
| Interest expense                  | 110     | 31      | 98    | 177     |
| Total                             | 1 868   | 1 646   | 3 342 | 3 564   |
| Interest-coverage ratio, multiple | 17      | 53      | 34    | 20      |

#### Shareholders' equity

|                      | 202    | 3      |        | 202    | 22     |        |        | 20     | 21     |        |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| MSEK                 | Mar 31 | Jun 30 | Mar 31 | Jun 30 | Sep 30 | Dec 31 | Mar 31 | Jun 30 | Sep 30 | Dec 31 |
| Shareholders' equity | 14 547 | 14 848 | 12 449 | 12 069 | 13 684 | 13 767 | 10 230 | 9 782  | 10 905 | 11 650 |

#### Return on equity, R12

|                              |        |        | Full   |
|------------------------------|--------|--------|--------|
|                              | Jun 30 | Jun 30 | Year   |
| MSEK                         | 2023   | 2022   | 2022   |
| Average shareholders' equity | 14 212 | 11 768 | 12 992 |
| Profit after tax             | 2 586  | 2 531  | 2 483  |
| Return on equity, %          | 18,2   | 21,5   | 19,1   |

#### Net debt

|  |        |        | Full   |
|--|--------|--------|--------|
|  | Jun 30 | Jun 30 | Year   |
| MSEK                                     | 2023   | 2022   | 2022   |
| Financial assets                         | 7      | 3      | 7      |
| Cash and cash equivalents                | 1 274  | 1 550  | 1 541  |
| Non-current interest-bearing liabilities | -1 660 | -3 240 | -1 822 |
| Current interest-bearing liabilities     | -2 475 | -1 604 | -2 571 |
| Net debt                                 | -2 854 | -3 291 | -2 845 |

#### Net debt/EBITDA

|                           |        |        | Full   |
|---------------------------|--------|--------|--------|
|                           | Jun 30 | Jun 30 | Year   |
| MSEK                      | 2023   | 2022   | 2022   |
| Net debt                  | -2 854 | -3 291 | -2 845 |
| EBITDA, R12               | 4 093  | 3 711  | 3 782  |
| Net debt/EBITDA, multiple | -0,70  | -0,89  | -0,75  |

#### Equity/assets ratio

|                        | Jun 30 | Jun 30 | Full<br>Year |
|------------------------|--------|--------|--------------|
| MSEK                   | 2023   | 2022   | 2022         |
| Shareholders' equity   | 14 848 | 12 069 | 13 767       |
| Total assets           | 24 806 | 22 400 | 23 553       |
| Equity/assets ratio, % | 60     | 54     | 58           |



# Financial definitions

| Average capital employed                                       | Average of the last four quarters capital employed.   |
|--|---|
| Average shareholders' equity                                   | Average of the last four quarters shareholders' equity.   |
| Capital employed   | Total assets less deferred tax liabilities, accounts payable, other liabilities and accrued expenses, prepaid income and provisions.  |
| Cash flow  | Cash flow from operating activities.  |
| Cash flow per share  | Cash flow from operating activities in relation to the average number of shares outstanding.  |
| Cash flow per share before                                     | Cash flow from operating activities before changes in working capital in relation to the average number of  |
| changes in working capital<br>Earnings per share               | shares outstanding.  Profit after tax, in relation to the average number of shares outstanding.   |
| Earnings per share after dilution                              | Profit after tax, in relation to the average number of shares outstanding adjusted for the dilution effect of warrants.   |
| Earnings per share excl. adjusted                              | Profit after tax excluding non-recurring items, in relation to the average number of shares outstanding.  |
| EBIT   | Operating profit.   |
| EBITA  | Operating profit, excluding amortisation and impairment of intangible assets.   |
| EBITA margin, %  | Operating profit, excluding amortisation and impairment of intangible assets in relation to sales.  |
| EBITA, adjusted  | Operating profit excluding non-recurring items and amortisation and impairment of intangible assets.  |
| EBITA margin, adjusted, %                                      | Operating profit excluding non-recurring items and amortisation and impairment of intangible assets in relation to sales.   |
| EBITDA   | Operating profit excluding depreciation, amortisation and impairment of tangible and intangible assets.   |
| Equity/assets ratio  | Shareholders' equity in relation to total assets.   |
| Interest-coverage ratio  | Profit before tax plus interest expenses in relation to interest expenses.  |
| Net debt/EBITDA  | Non-current and current interest-bearing liabilities less cash and cash equivalents in relation to operating profit excluding depreciation, amortisation and impairment of tangible and intangible assets.                                    |
| Net debt, net cash   | Non-current and current interest-bearing liabilities less cash and cash equivalents.  |
| Non-recurring items  | Refers to integration- and restructuring costs and other material non-recurring items.  |
| Operating cash flow  | Operating profit excluding depreciation, amortisation and impairment of tangible and intangible assets, less investments incl. new leasing agreements and plus sales of tangible and intangible assets, and after changes in working capital. |
| Operating margin, %  | Operating profit in relation to the sales.  |
| Operating margin, adjusted, %                                  | Operating profit excluding non-recurring items, in relation to the sales.   |
| Other investing activities                                     | Investments and sales of intangible and tangible assets.  |
| Operating profit, adjusted                                     | Operating profit excluding non-recurring items.   |
| Profit margin before tax                                       | Profit before tax in relation to the sales.   |
| Return on capital employed,<br>R12                             | Twelve months profit before tax plus twelve months interest expenses in relation to average capital employed.   |
| Return on equity, R12  | Twelve months profit after tax in relation to average shareholders' equity.   |
| R12  | Rolling twelve months average.  |
| Sales growth excluding currency effects                        | Sales excluding currency effects compared to the sales for the corresponding year-earlier period.   |
| Sales growth excluding<br>currency effects and<br>acquisitions | Sales excluding currency effects and acquisitions compared to the sales for the corresponding year-earlier period.  |
| Shareholders' equity per share                                 | Shareholders' equity in relation to the number of shares outstanding at the end of the period.  |